



Compal Electronics, Inc. 4Q12 & 2012 Financial Results



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Safe Harbor

This presentation contains forward-looking statements and is subject to significant risks and uncertainties.

Actual results may differ materially from those contained in the forward-looking statements.



4Q12 & 2012 Financial Results

- Consolidated -

2012 Income Statement (Consolidated)

NT\$ Million

	2012		2011		YoY
Net Sales	682,891	100.0%	693,127	100.0%	-1%
Gross Margin	29,812	4.4%	33,587	4.8%	-11%
Operating Expense	19,744	2.9%	20,125	2.9%	
Operating Margin	10,068	1.5%	13,462	1.9%	-25%
Non-Operating Items	(629)	-0.1%	(238)	0.0%	
Pre-Tax Income	9,439	1.4%	13,224	1.9%	-29%
Income Tax	2,184	0.3%	2,128	0.3%	
Net Income	7,255	1.1%	11,096	1.6%	-35%
Net Income to Parent	6,411		11,015		-42%
Net Income to Minority	844		81		
EPS (NT\$)	1.47		2.53		

Note: All figures in million of NT\$ except for earnings per share; Financial data is consolidated



4Q12 Income Statement (Consolidated)

NT\$ Million

	4Q 2012		3Q 2012		4Q 2011		QoQ	YoY
Net Sales	183,672	100.0%	173,033	100.0%	172,879	100.0%	6%	6%
Gross Margin	7,380	4.0%	7,409	4.3%	7,937	4.6%	0%	-7%
Operating Expense	4,951	2.7%	5,162	3.0%	5,850	3.4%		
Operating Margin	2,429	1.3%	2,247	1.3%	2,087	1.2%	8%	16%
Non-Operating Items	(378)	-0.2%	(19)	0.0%	160	0.1%		
Pre-Tax Income	2,051	1.1%	2,228	1.3%	2,247	1.3%	-8%	-9%
Income Tax	506	0.3%	492	0.3%	(102)	-0.1%		
Net Income	1,545	0.8%	1,736	1.0%	2,349	1.4%	-11%	-34%
Net Income to Parent	1,338		1,633		2,125		-18%	-37%
Net Income to Minority	207		103		224			
EPS (NT\$)	0.31		0.37		0.49			

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4Q12 Non-Operating Income (Loss) (Consolidated)

NT\$ Million	4Q12	3Q12	4Q11	2012	2011
Interest Income, net	(3)	101	227	346	642
Investment Gain (Loss), net	(445)	(297)	(401)	(1,484)	(1,221)
Gain (Loss) on FX, net	(131)	(204)	(13)	(653)	(914)
Others	201	381	347	1,162	1,255
Total Non-Operating Gain (Loss)	(378)	(19)	160	(629)	(238)

Note: All figures in million of NT\$ except for earnings per share; Financial data is consolidated

4Q12 Balance Sheet (Consolidated)

NT\$ Million

	Dec 2012		Sep 2012		Dec 2011	
Cash and Cash Equivalents	44,236	14%	35,803	13%	52,534	19%
Account Receivable	159,094	51%	147,594	52%	133,935	48%
Inventories	51,707	17%	54,749	19%	46,913	17%
Investments	28,044	9%	24,660	9%	23,908	9%
Total Assets	309,284	100%	286,283	100%	278,846	100%
Accounts Payable	139,054	45%	139,450	49%	132,772	48%
Current Liabilities	192,910	62%	172,277	60%	164,528	59%
Total Liabilities	193,915	63%	173,163	60%	164,749	59%
Shareholders' Equity	115,369	37%	113,121	40%	114,098	41%
Book Value Per Share (NT\$)	\$ 26.14		\$ 25.64		\$ 25.93	

Note: All figures in million of NT\$ except for book value per share; Financial data is consolidated

Q & A

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