



# **Compal Electronics, Inc.**

## **3Q19 Consolidated Financial Results**



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Nov 11, 2019

# Safe Harbor Statement

Except for historical information contained herein, the matters set forth in this presentation are forward looking statements that are subject to risks and uncertainties that could cause actual results to differ materially. These forward looking statements are not based on historical facts but rather on management's expectations regarding future growth, results of operations, performance, future capital and other expenditures, competitive advantages, business prospects and opportunities. Statements in this presentation about our future plans and intentions, results, level of activities, performance, goals or achievements or other future events constitute forward looking statements. Wherever possible, words such as "anticipate", "believe", "expect", "may", "could", "will", "potential", "intend", "estimate", "should", "plan", "predict", or the negative or other variations of statements reflect management's current beliefs and assumptions and are based on the information currently available to our management.

**Investors are cautioned not to place undue reliance on these forward looking statements, which are made as of the date of this presentation** and we assume no obligation to update or revise any forward looking statements.

# 3Q19 Consolidated I/S

NT\$ Million

	3Q 2019		2Q 2019		3Q 2018		QoQ	YoY
<b>Net Sales</b>	<b>249,923</b>	<b>100.0%</b>	<b>252,395</b>	<b>100.0%</b>	<b>253,408</b>	<b>100.0%</b>	<b>-1%</b>	<b>-1%</b>
<b>Gross Margin</b>	<b>8,063</b>	<b>3.2%</b>	<b>8,667</b>	<b>3.4%</b>	<b>7,389</b>	<b>2.9%</b>	<b>-7%</b>	<b>9%</b>
Operating Exp	5,643	2.2%	6,008	2.3%	5,483	2.1%		
<b>Operating Margin</b>	<b>2,420</b>	<b>1.0%</b>	<b>2,659</b>	<b>1.1%</b>	<b>1,906</b>	<b>0.8%</b>	<b>-9%</b>	<b>27%</b>
Non-Operating Items	87	0.0%	-36	-0.1%	2,471	0.9%		
<b>Pre-Tax Income</b>	<b>2,507</b>	<b>1.0%</b>	<b>2,623</b>	<b>1.0%</b>	<b>4,377</b>	<b>1.7%</b>	<b>-4%</b>	<b>-43%</b>
Income Tax	463	0.2%	591	0.2%	515	0.2%		
<b>Net Income</b>	<b>2,044</b>	<b>0.8%</b>	<b>2,032</b>	<b>0.8%</b>	<b>3,862</b>	<b>1.5%</b>	<b>1%</b>	<b>-47%</b>
<b>Net Income to Parent</b>	<b>1,800</b>	<b>0.7%</b>	<b>1,791</b>	<b>0.7%</b>	<b>3,733</b>	<b>1.4%</b>	<b>1%</b>	<b>-52%</b>
Net Income to Minority	244	0.1%	241	0.1%	129	0.1%		
<b>EPS (NT\$)</b>	<b>0.41</b>		<b>0.41</b>		<b>0.86</b>			

Note: 1. All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption  
 2. LCFC disposal gain of NT\$2,511M was recognized in Non-Operating Items in 3Q 2018

# 1-3Q19 Consolidated I/S

NT\$ Million

	1-3Q 2019		1-3Q 2018		YoY
<b>Net Sales</b>	<b>712,919</b>	<b>100.0%</b>	<b>687,404</b>	<b>100.0%</b>	<b>4%</b>
<b>Gross Margin</b>	<b>24,392</b>	<b>3.4%</b>	<b>21,812</b>	<b>3.2%</b>	<b>12%</b>
Operating Exp	16,891	2.3%	15,227	2.2%	
<b>Operating Margin</b>	<b>7,501</b>	<b>1.1%</b>	<b>6,585</b>	<b>1.0%</b>	<b>14%</b>
Non-Operating Items	-261	-0.1%	2,644	0.3%	
<b>Pre-Tax Income</b>	<b>7,240</b>	<b>1.0%</b>	<b>9,229</b>	<b>1.3%</b>	<b>-22%</b>
Income Tax	1,504	0.2%	1,495	0.2%	
<b>Net Income</b>	<b>5,736</b>	<b>0.8%</b>	<b>7,734</b>	<b>1.1%</b>	<b>-26%</b>
<b>Net Income to Parent</b>	<b>4,942</b>	<b>0.7%</b>	<b>7,219</b>	<b>1.0%</b>	<b>-32%</b>
Net Income to Minority	794	0.1%	515	0.1%	
<b>EPS (NT\$)</b>	<b>1.13</b>		<b>1.66</b>		

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# Non-operating Breakdown

NT\$ Million	3Q 2019	2Q 2019	3Q 2018	1-3Q 2019	1-3Q 2018
Interest Income, net	-206	-281	-352	-847	-755
Investment Gain (Loss), net	71	207	2,758	344	3,457
Gain (Loss) on FX, net	133	-38	-56	27	-366
Others	89	76	121	215	308
<b>Non-Operating Gain (Loss)</b>	<b>87</b>	<b>-36</b>	<b>2,471</b>	<b>-261</b>	<b>2,644</b>

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 2. LCFC disposal gain of NT\$2,511M was recognized in Non-Operating Items in 3Q 2018

# 3Q19 Consolidated B/S

NT\$ Million

	3Q 2019		2Q 2019		3Q 2018	
Cash and Cash Equivalents	55,444	13%	65,769	16%	72,065	17%
Account Receivable	204,756	49%	215,813	51%	209,500	49%
Inventories	111,060	27%	89,127	21%	102,940	24%
Current Assets	379,859	91%	381,962	91%	394,171	91%
<b>Total Assets</b>	<b>417,690</b>	<b>100%</b>	<b>421,349</b>	<b>100%</b>	<b>431,943</b>	<b>100%</b>
Accounts Payable	174,946	42%	164,987	39%	170,568	39%
Current Liabilities	291,629	70%	298,187	71%	307,801	71%
<b>Total Liabilities</b>	<b>303,978</b>	<b>73%</b>	<b>309,332</b>	<b>73%</b>	<b>320,858</b>	<b>74%</b>
<b>Shareholders' Equity</b>	<b>113,712</b>	<b>27%</b>	<b>112,016</b>	<b>27%</b>	<b>111,086</b>	<b>26%</b>
<b>BVPS - Parent (NT\$)</b>	<b>\$ 24.0</b>		<b>\$ 23.7</b>		<b>\$ 23.6</b>	

Note: All figures in million of NT\$ except for book value per share; Financial data is IFRS adoption



# Q & A

<http://www.compal.com>  
[Investor@compal.com](mailto:Investor@compal.com)

