## (6) COMPAL

Compal Electronics, Inc.
2Q18 Consolidated Financial Results

## Agenda

- Welcome
- 2Q18 / 1H18 Financial Results

■ Business Outlook
■ Q\&A

## Safe Harbor Statement

Except for historical information contained herein, the matters set forth in this presentation are forward looking statements that are subject to risks and uncertainties that could cause actual results to differ materially. These forward looking statements are not based on historical facts but rather on management's expectations regarding future growth, results of operations, performance, future capital and other expenditures, competitive advantages, business prospects and opportunities. Statements in this presentation about our future plans and intentions, results, level of activities, performance, goals or achievements or other future events constitute forward looking statements. Wherever possible, words such as "anticipate", "believe", "expect", "may", "could", "will", "potential", "intend", "estimate", "should", "plan", "predict", or the negative or other variations of statements reflect management's current beliefs and assumptions and are based on the information currently available to our management.
Investors are cautioned not to place undue reliance on these forward looking statements, which are made as of the date of this presentation and we assume no obligation to update or revise any forward looking statements.

## 2 Q18 Consolidated I/S

| NT\$ Million |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2018 |  | 1Q 2018 |  | 2Q 2017 |  | QoQ | YoY |
| Net Sales | 237,884 | 100.0\% | 196,112 | 100.0\% | 213,780 | 100.0\% | 21\% | 11\% |
| Gross Margin | 7,799 | 3.3\% | 6,623 | 3.4\% | 7,808 | 3.7\% | 18\% | 0\% |
| Operating Exp | 5,175 | 2.2\% | 4,569 | 2.3\% | 6,916 | 3.2\% |  |  |
| Operating Margin | 2,624 | 1.1\% | 2,054 | 1.0\% | 892 | 0.4\% | 28\% | 194\% |
| Non-Operating Items | 306 | 0.1\% | -132 | -0.1\% | 202 | 0.1\% |  |  |
| Pre-Tax Income | 2,930 | 1.2\% | 1,922 | 1.0\% | 1,094 | 0.5\% | 52\% | 168\% |
| Income Tax | 640 | 0.3\% | 339 | 0.2\% | 677 | 0.3\% |  |  |
| Net Income | 2,290 | 1.0\% | 1,583 | 0.8\% | 417 | 0.2\% | 45\% | 449\% |
| Net Income to Parent | 2,092 | 0.9\% | 1,393 | 0.7\% | 254 | 0.1\% | 50\% | 724\% |
| Net Income to Minority | 198 |  | 190 |  | 163 |  |  |  |
| EPS (NT\$) | 0.48 |  | 0.32 |  | 0.06 |  |  |  |

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## 1H18 Consolidated I/S

| NT\$ Million |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 H 18 |  | 1H17 |  | YoY |
| Net Sales | 433,996 | 100.0\% | 401,208 | 100.0\% | 8\% |
| Gross Margin | 14,422 | 3.3\% | 15,633 | 3.9\% | -8\% |
| Operating Exp | 9,744 | 2.2\% | 11,791 | 2.9\% |  |
| Operating Margin | 4,678 | 1.1\% | 3,842 | 1.0\% | 22\% |
| Non-Operating Items | 174 | 0.0\% | -1,293 | -0.3\% |  |
| Pre-Tax Income | 4,852 | 1.1\% | 2,549 | 0.6\% | 90\% |
| Income Tax | 980 | 0.2\% | 1,024 | 0.3\% |  |
| Net Income | 3,872 | 0.9\% | 1,525 | 0.4\% | 154\% |
| Net Income to Parent | 3,486 | 0.8\% | 1,328 | 0.3\% | 163\% |
| Net Income to Minority | 386 |  | 197 |  |  |
| EPS (NT\$) | 0.80 |  | 0.31 |  |  |

## Non-operating Breakdown

| NT\$ Million | 2Q 2018 | 1Q 2018 | 2Q 2017 | 1H18 | 1H17 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income, net | -221 | -182 | -106 | -403 | -151 |
| Investment Gain (Loss), net | 463 | 239 | 364 | 702 | 349 |
| Gain (Loss) on FX, net | 0 | -312 | -167 | -312 | -1,807 |
| Others | 64 | 123 | 111 | 187 | 316 |
| Non-Operating Gain (Loss) | 306 | -132 | 202 | 174 | -1,293 |

Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

## 2 Q18 Consolidated B/S

| NT\$ Million |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2018 |  |  | 1Q 2018 |  |  | 2Q 2017 |  |  |
| Cash and Cash Equivalents |  | 70,263 | 18\% |  | 72,195 | 21\% |  | 67,237 | 21\% |
| Account Receivable |  | 193,025 | 49\% |  | 156,213 | 45\% |  | 154,958 | 48\% |
| Inventories |  | 75,314 | 19\% |  | 67,945 | 20\% |  | 54,251 | 17\% |
| Current Assets |  | 353,471 | 91\% |  | 308,323 | 90\% |  | 280,793 | 87\% |
| Total Assets |  | 390,543 | 100\% |  | 343,679 | 100\% |  | 323,333 | 100\% |
| Accounts Payable |  | 146,560 | 38\% |  | 118,058 | 34\% |  | 132,227 | 41\% |
| Current Liabilities |  | 268,747 | 69\% |  | 213,917 | 62\% |  | 192,705 | 60\% |
| Total Liabilities |  | 283,070 | 72\% |  | 235,039 | 68\% |  | 218,187 | 67\% |
| Shareholders' Equity |  | 107,472 | 28\% |  | 108,640 | 32\% |  | 105,146 | 33\% |
| BVPS - Parent (NT\$) | \$ | 22.8 |  | \$ | 23.1 |  | \$ | 22.4 |  |

Note: All figures in million of NT\$ except for book value per share; Financial data is IFRS adoption

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## Q \& A

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