## (6) COMPAL

Compal Electronics, Inc.
1Q 2015 Consolidated Financial Results

## Agenda

- Welcome

■ 1Q 2015 Financial Results
■ Q\&A

## Safe Harbor Notice

This presentation contains forward-looking statements and is subject to risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The projections should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.

## 1Q15 Income Statement (Cons.)

| NT\$ Million |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q 2015 |  | 4Q 2014 |  | 1Q 2014 |  | QoQ | YoY |
| Net Sales | 198,112 | 100.0\% | 246,403 | 100.0\% | 170,635 | 100.0\% | -20\% | 16\% |
| Gross Margin | 8,559 | 4.32\% | 9,756 | 3.96\% | 7,344 | 4.30\% | -12\% | 17\% |
| Operating Expense | 5,337 | 2.69\% | 5,416 | 2.20\% | 5,042 | 2.95\% |  |  |
| Operating Margin | 3,222 | 1.63\% | 4,340 | 1.76\% | 2,302 | 1.35\% | -26\% | 40\% |
| Non-op Gain (Loss) | (647) |  | 1,085 |  | 958 |  |  |  |
| Onetime Loss * | - |  | - |  | $(4,730)$ |  |  |  |
| Non-Operating Items | (647) | -0.33\% | 1,085 | 0.44\% | $(3,772)$ | -2.21\% |  |  |
| Pre-Tax Income | 2,575 | 1.30\% | 5,425 | 2.20\% | $(1,470)$ | -0.86\% | -53\% | n.m |
| Income Tax | 553 | 0.28\% | 941 | 0.38\% | 657 | 0.39\% |  |  |
| Net Income | 2,022 | 1.02\% | 4,484 | 1.82\% | $(2,127)$ | -1.25\% | -55\% | n.m |
| Net Income to Parent | 2,016 |  | 4,346 |  | $(2,266)$ |  | -54\% | n.m |
| Net Income to Minority | 6 |  | 138 |  | 139 |  |  |  |
| EPS (NT\$) | 0.47 |  | 1.01 |  | (0.53) |  |  |  |

[^0]* Note: 1Q 2014 onetime loss was CPT impairment loss of NT\$4,730 million


## 1Q15 Income Statement (Cons.) (Remove Onetime Impact)

NT\$ Million

## Net Sales

Gross Margin
Operating Expense
Operating Margin
Non-op Gain (Loss)
Onetime Loss *
Non-Operating Items
Pre-Tax Income
Income Tax
Net Income
Net Income to Parent
Net Income to Minority
EPS (NTS)

| 1Q 2015 |  | 4Q 2014 |  | 1Q 2014 |  | QoQ | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 198,112 | 100.0\% | 246,403 | 100.0\% | 170,635 | 100.0\% | -20\% | 16\% |
| 8,559 | 4.32\% | 9,756 | 3.96\% | 7,344 | 4.30\% | -12\% | 17\% |
| 5,337 | 2.69\% | 5,416 | 2.20\% | 5,042 | 2.95\% |  |  |
| 3,222 | 1.63\% | 4,340 | 1.76\% | 2,302 | 1.35\% | -26\% | 40\% |
| (647) |  | 1,085 |  | 958 |  |  |  |
| - |  | - |  | - |  |  |  |
| (647) | -0.33\% | 1,085 | 0.44\% | 958 | 0.56\% |  |  |
| 2,575 | 1.30\% | 5,425 | 2.20\% | 3,260 | 1.91\% | -53\% | -21\% |
| 553 | 0.28\% | 941 | 0.38\% | 657 | 0.39\% |  |  |
| 2,022 | 1.02\% | 4,484 | 1.82\% | 2,603 | 1.53\% | -55\% | -22\% |
| 2,016 |  | 4,346 |  | 2,464 |  | -54\% | -18\% |
| 6 |  | 138 |  | 139 |  |  |  |
| 0.47 |  | 1.01 |  | 0.57 |  |  |  |

Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

## Non-Operating Breakdown

| NT\$ Million | 1 Q15 | 4Q14 | 1Q14 |
| :---: | :---: | :---: | :---: |
| Interest Income, net | (36) | (47) | (29) |
| Investment Gain (Loss), net | (205) | 191 | 277 |
| Gain (Loss) on FX, net | (544) | 817 | 637 |
| Others | 138 | 124 | 73 |
| Non-Operating Gain (Loss) | (647) | 1,085 | 958 |
| Onetime Loss | - | - | $(4,730)$ |
| Total Non-Operating Gain (Loss)- After Onetime | (647) | 1,085 | $(3,772)$ |

[^1]
## 1Q15 Balance Sheet (Cons.)

| NT\$ Million |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 2015 |  |  | Dec 2014 |  |  | Mar 2014 |  |  |
| Cash and Cash Equivalents |  | 68,028 | 20\% |  | 74,708 | 20\% |  | 49,841 | 15\% |
| Account Receivable |  | 146,629 | 43\% |  | 178,895 | 47\% |  | 161,918 | 50\% |
| Inventories |  | 67,001 | 20\% |  | 67,271 | 18\% |  | 58,700 | 18\% |
| Investments |  | 25,166 | 7\% |  | 25,975 | 7\% |  | 22,608 | 7\% |
| Total Assets |  | 338,619 | 100\% |  | 378,751 | 100\% |  | 322,488 | 100\% |
| Accounts Payable |  | 135,683 | 40\% |  | 171,906 | 45\% |  | 135,465 | 42\% |
| Current Liabilities |  | 208,376 | 62\% |  | 250,264 | 66\% |  | 206,423 | 64\% |
| Total Liabilities |  | 229,764 | 68\% |  | 272,531 | 72\% |  | 225,453 | 70\% |
| Shareholders' Equity |  | 108,855 | 32\% |  | 106,220 | 28\% |  | 97,035 | 30\% |
| Book Value Per Share (NT\$) | \$ | 24.3 |  | \$ | 24.0 |  | \$ | 22.0 |  |

Note: All figures in million of NT\$ except for book value per share; Financial data is IFRS adoption

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## Q \& A


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[^0]:    Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

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