## (6) COMPAL

Compal Electronics, Inc.
4Q 2014 Financial Results

## Safe Harbor Notice

This presentation contains forward-looking statements and is subject to risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The projections should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.

## 4Q14 Income Statement (Cons.)

| NT\$ Million |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2014 |  | 3Q 2014 |  | 4Q 2013 |  | QoQ | YoY |
| Net Sales | 246,403 | 100.0\% | 226,793 | 100.0\% | 193,464 | 100.0\% | 9\% | 27\% |
| Gross Margin | 9,756 | 3.96\% | 7,395 | 3.26\% | 7,681 | 3.97\% | 32\% | 27\% |
| Operating Expense | 5,416 | 2.20\% | 5,249 | 2.31\% | 5,220 | 2.70\% |  |  |
| Operating Margin | 4,340 | 1.76\% | 2,146 | 0.95\% | 2,461 | 1.27\% | 102\% | 76\% |
| Non-op Gain (Loss) | 1,085 |  | 939 |  | 940 |  |  |  |
| Onetime Loss * | - |  | - |  | - |  |  |  |
| Non-Operating Items | 1,085 | 0.44\% | 939 | 0.41\% | 940 | 0.49\% |  |  |
| Pre-Tax Income | 5,425 | 2.20\% | 3,085 | 1.36\% | 3,401 | 1.76\% | 76\% | 60\% |
| Income Tax | 941 | 0.38\% | 370 | 0.16\% | 823 | 0.43\% |  |  |
| Net Income | 4,484 | 1.82\% | 2,715 | 1.20\% | 2,578 | 1.33\% | 65\% | 74\% |
| Net Income to Parent | 4,346 |  | 2,584 |  | 2,446 |  | 68\% | 78\% |
| Net Income to Minority | 138 |  | 131 |  | 132 |  |  |  |
| EPS (NT\$) | 1.01 |  | 0.60 |  | 0.57 |  |  |  |

[^0]
## 2014 Income Statement (Cons.)

| NT\$ Million |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  | YoY |
| Net Sales | 845,701 | 100.0\% | 692,748 | 100.0\% | 22\% |
| Gross Margin | 32,365 | 3.83\% | 28,110 | 4.06\% | 15\% |
| Operating Expense | 20,690 | 2.45\% | 18,876 | 2.72\% |  |
| Operating Margin | 11,675 | 1.38\% | 9,234 | 1.33\% | 26\% |
| Non-op Gain (Loss) | 2,792 |  | 27 |  |  |
| Onetime Loss * | $(4,730)$ |  | $(4,901)$ |  |  |
| Non-Operating Items | $(1,938)$ | -0.23\% | $(4,874)$ | -0.70\% |  |
| Pre-Tax Income | 9,737 | 1.15\% | 4,360 | 0.63\% | 123\% |
| Income Tax | 2,182 | 0.26\% | 1,456 | 0.21\% |  |
| Net Income | 7,555 | 0.89\% | 2,904 | 0.42\% | 160\% |
| Net Income to Parent | 7,034 |  | 2,467 |  | 185\% |
| Net Income to Minority | 521 |  | 437 |  |  |
| EPS (NT\$) | 1.63 |  | 0.57 |  |  |

[^1]
## Normalized Income Statement (Remove Onetime Impact)

NT\$ Million

Net Sales
Gross Margin
Operating Expense
Operating Margin
Non-Operating Items
Pre-Tax Income
Income Tax
Net Income
Net Income to Parent

| 2014 |  | 2013 |  | YoY |
| :---: | :---: | :---: | :---: | :---: |
| 845,701 | 100.0\% | 692,748 | 100.0\% | 22\% |
| 32,365 | 3.83\% | 28,110 | 4.06\% | 15\% |
| 20,690 | 2.45\% | 18,876 | 2.72\% |  |
| 11,675 | 1.38\% | 9,234 | 1.33\% | 26\% |
| 2,792 | 0.33\% | 27 | 0.00\% |  |
| 14,467 | 1.71\% | 9,261 | 1.34\% | 56\% |
| 2,182 | 0.26\% | 1,456 | 0.21\% |  |
| 12,285 | 1.45\% | 7,805 | 1.13\% | 57\% |
| 11,764 | 1.39\% | 7,368 | 1.06\% | 60\% |
| 521 |  | 437 |  |  |
| 2.73 |  | 1.70 |  |  |

## Non-Operating Breakdown

| NT\$ Million | 4Q14 | 3Q14 | 4Q13 | 2014 | 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income, net | (47) | 49 | 29 | 4 | 135 |
| Investment Gain (Loss), net | 191 | 475 | 647 | 1,205 | (302) |
| Gain (Loss) on FX, net | 817 | 330 | 65 | 1,055 | (694) |
| Others | 124 | 85 | 199 | 528 | 888 |
| Non-Operating Gain (Loss) | 1,085 | 939 | 940 | 2,792 | 27 |
| Onetime Loss | - | - | - | $(4,730)$ | $(4,901)$ |
| Total Non-Operating Gain (Loss)- After Onetime | 1,085 | 939 | 940 | $(1,938)$ | $(4,874)$ |

Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

## 2014 Balance Sheet (Cons.)

| NT\$ Million |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec 2014 |  |  | Sep 2014 |  |  | Dec 2013 |  |  |
| Cash and Cash Equivalents |  | 74,708 | 20\% |  | 56,096 | 15\% |  | 46,966 | 14\% |
| Account Receivable |  | 178,895 | 47\% |  | 177,415 | 49\% |  | 183,696 | 55\% |
| Inventories |  | 67,271 | 18\% |  | 73,748 | 20\% |  | 51,219 | 15\% |
| Investments |  | 25,975 | 7\% |  | 24,283 | 7\% |  | 26,829 | 8\% |
| Total Assets |  | 378,751 | 100\% |  | 362,723 | 100\% |  | 336,103 | 100\% |
| Accounts Payable |  | 171,906 | 45\% |  | 175,672 | 48\% |  | 145,459 | 43\% |
| Current Liabilities |  | 250,264 | 66\% |  | 238,703 | 66\% |  | 220,597 | 66\% |
| Total Liabilities |  | 272,744 | 72\% |  | 263,813 | 73\% |  | 236,141 | 70\% |
| Shareholders' Equity |  | 106,007 | 28\% |  | 98,910 | 27\% |  | 99,962 | 30\% |
| Book Value Per Share (NT\$) | \$ | 24.0 |  | \$ | 22.4 |  | \$ | 22.6 |  |

## 2014 Earning Distribution

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ |
| :--- | :---: | :---: | :---: | :---: |
| NT\$ |  |  |  |  |
| Cash Dividends | 1.4 | 1.0 | 0.5 | 1.0 |
| Cash from Retain Earnings | - | - | 0.5 | 0.5 |
| Cash from Capital Surplus | 1.4 | 1.0 | 1.0 | $\mathbf{1 . 5}$ |
| Total Cash Dividends | 2.53 | 1.47 | 0.57 | 1.63 |
| Reported EPS (NT\$) | $\mathbf{2 . 5 3}$ | 1.47 | $\mathbf{1 . 7 0}$ | $\mathbf{2 . 7 3}$ |
| Normalized EPS (NT\$) | $55 \%$ | $\mathbf{6 8 \%}$ | $\mathbf{5 9 \%}$ | $\mathbf{5 5 \%}$ |
| Payout Ratio - Normalized EPS |  |  |  |  |

[^2]
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## Q \& A


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[^0]:    Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

[^1]:    * Onetime loss refers to NT\$4,730mn CPT impairment loss in 2014, and NT\$4,901mn Vibo impairment loss in 2013

[^2]:    Note: 2014 dividend payout is subject to the approval of Compal 2015 AGM

