## Ef compal



Compal Electronics, Inc.
2Q 2014 Financial Results

## Safe Harbor Notice

This presentation contains forward-looking statements and is subject to risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The projections should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.

## 2Q14 Income Statement (Consolidated)

NT\$ Million

## Net Sales

Gross Margin
Operating Expense
Operating Margin
Non-op Gain (Loss)
Onetime Loss- CPT
Non-Operating Items
Pre-Tax Income
Income Tax
Net Income
Net Income to Parent
Net Income to Minority
EPS (NT\$)

| 2Q 2014 |  | 1Q 2014 |  | 2Q 2013 |  | QoQ | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 201,870 | 100.0\% | 170,635 | 100.0\% | 166,879 | 100.0\% | 18\% | 21\% |
| 7,869 | 3.90\% | 7,344 | 4.30\% | 6,881 | 4.12\% | 7\% | 14\% |
| 4,985 | 2.47\% | 5,040 | 2.95\% | 4,597 | 2.75\% |  |  |
| 2,884 | 1.43\% | 2,304 | 1.35\% | 2,284 | 1.37\% | 25\% | 26\% |
| (190) |  | 958 |  | (217) |  |  |  |
| - |  | $(4,730)$ |  | - |  |  |  |
| (190) | -0.09\% | $(3,772)$ | -2.21\% | (217) | -0.13\% |  |  |
| 2,694 | 1.33\% | $(1,468)$ | -0.86\% | 2,067 | 1.24\% | n.a. | 30\% |
| 213 | 0.11\% | 657 | 0.39\% | 606 | 0.36\% |  |  |
| 2,481 | 1.23\% | $(2,125)$ | -1.25\% | 1,461 | 0.88\% | n.a. | 70\% |
| 2,367 |  | $(2,264)$ |  | 1,394 |  | n.a. | 70\% |
| 114 |  | 139 |  | 67 |  |  |  |
| 0.55 |  | (0.53) |  | 0.32 |  |  |  |

compal 1H14 Income Statement (Consolidated)

NT\$ Million

Net Sales
Gross Margin
Operating Expense
Operating Margin
Non-op Gain (Loss)
Onetime Loss- CPT
Non-Operating Items
Pre-Tax Income
Income Tax
Net Income
Net Income to Parent
Net Income to Minority
EPS (NT\$)

| 1H 2014 |  | 1H 2013 |  | YoY |
| :---: | :---: | :---: | :---: | :---: |
| 372,505 | 100.0\% | 334,435 | 100.0\% | 11\% |
| 15,214 | 4.08\% | 13,464 | 4.03\% | 13\% |
| 10,026 | 2.69\% | 9,094 | 2.72\% |  |
| 5,188 | 1.39\% | 4,370 | 1.31\% | 19\% |
| 768 |  | (535) |  |  |
| $(4,730)$ |  | - |  |  |
| $(3,962)$ | -1.06\% | (535) | -0.16\% |  |
| 1,226 | 0.33\% | 3,835 | 1.15\% | -68\% |
| 870 | 0.23\% | 985 | 0.29\% |  |
| 356 | 0.10\% | 2,850 | 0.85\% | -88\% |
| 103 |  | 2,750 |  | -96\% |
| 253 |  | 100 |  |  |
| 0.02 |  | 0.63 |  |  |

## Normalized Income Statement (Without CPT's Onetime Impact)

|  | 2Q 2014 |  | 1Q 2014 |  | Q0Q | 1H2014 |  | 1H 2013 |  | Yoy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales | 201,870 | 100.0\% | 170,635 | 100.0\% | 18\% | 372,505 | 100.0\% | 334,435 | 100.0\% | 11\% |
| Gross Margin | 7,869 | 3.90\% | 7,344 | 4.30\% | 7\% | 15,214 | 4.08\% | 13,464 | 4.03\% | 13\% |
| Operating Expense | 4,985 | 2.47\% | 5,040 | 2.95\% |  | 10,026 | 2.69\% | 9,094 | 2.72\% |  |
| Operating Margin | 2,884 | 1.43\% | 2,304 | 1.35\% | 25\% | 5,188 | 1.39\% | 4,370 | 1.31\% | 19\% |
| Non-Operating Items | (190) | -0.09\% | 958 | 0.56\% |  | 768 | 0.21\% | (535) | -0.16\% |  |
| Pre-Tax Income | 2,694 | 1.33\% | 3,262 | 1.91\% | -17\% | 5,956 | 1.60\% | 3,835 | 1.15\% | 55\% |
| Income Tax | 213 | 0.11\% | 657 | 0.39\% |  | 870 | 0.23\% | 985 | 0.29\% |  |
| Net Income | 2,481 | 1.23\% | 2,605 | 1.53\% | -5\% | 5,086 | 1.37\% | 2,850 | 0.85\% | 78\% |
| Net Income to Parent | 2,367 |  | 2,466 |  | -4\% | 4,833 | 1.30\% | 2,750 | 0.82\% | 76\% |
| Net Income to Minority | 114 |  | 139 |  |  | 253 |  | 100 |  |  |
| EPS (NT\$) | 0.55 |  | 0.57 |  |  | 1.12 |  | 0.63 |  |  |

## Non-Operating Income Breakdown

| NT\$ Million | 2Q14 | 1Q14 | 2Q13 | 1H 2014 | 1H2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income, net | 31 | (29) | 33 | 2 | 47 |
| Investment Gain (Loss), net | 262 | 277 | (356) | 539 | (659) |
| Gain (Loss) on FX, net | (729) | 637 | (138) | (92) | (377) |
| Others | 246 | 73 | 244 | 319 | 454 |
| Non-Operating Gain (Loss) | (190) | 958 | (217) | 768 | (535) |
| Onetime Loss- CPT | - | $(4,730)$ | - | $(4,730)$ | - |
| Total Non-Operating Gain (Loss)- After Onetime | (190) | $(3,772)$ | (217) | $(3,962)$ | (535) |

Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

## 2Q14 Balance Sheet (Consolidated)

| NT\$ Million |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2014 |  |  | Mar 2014 |  |  | Jun 2013 |  |  |
| Cash and Cash Equivalents |  | 58,502 | 17\% |  | 49,841 | 15\% |  | 52,433 | 17\% |
| Account Receivable |  | 171,064 | 49\% |  | 161,918 | 50\% |  | 158,914 | 51\% |
| Inventories |  | 63,163 | 18\% |  | 58,700 | 18\% |  | 44,738 | 14\% |
| Investments |  | 23,720 | 7\% |  | 22,608 | 7\% |  | 28,864 | 9\% |
| Total Assets |  | 346,112 | 100\% |  | 322,488 | 100\% |  | 311,649 | 100\% |
| Accounts Payable |  | 158,341 | 46\% |  | 135,465 | 42\% |  | 127,557 | 41\% |
| Current Liabilities |  | 226,273 | 65\% |  | 206,423 | 64\% |  | 194,628 | 62\% |
| Total Liabilities |  | 251,539 | 73\% |  | 225,680 | 70\% |  | 197,456 | 63\% |
| Shareholders' Equity |  | 94,573 | 27\% |  | 96,808 | 30\% |  | 114,192 | 37\% |
| Book Value Per Share (NT\$) | \$ | 21.4 |  | \$ | 21.9 |  | \$ | 25.9 |  |

Note: All figures in million of NT\$ except for book value per share; Financial data is IFRS adoption

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