## Ef compal



Compal Electronics, Inc.
1Q 2013 Financial Results

## Agenda

- Welcome

■ 1Q 2013 Financial Results
■ 2012 Earning Distribution
■ Q\&A

## Safe Harbor Notice

This presentation contains forward-looking statements and is subject to risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements.

The projections should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.

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## 1Q13 Consolidated Financial Results

## Statement of Comprehensive Income

| NT\$ Million |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q 2013 |  | 4Q 2012 |  | 1Q 2012 |  | QoQ | YoY |
| Net Sales | 167,556 | 100.0\% | 184,345 | 100.0\% | 161,755 | 100.0\% | -9\% | 4\% |
| Gross Margin | 6,583 | 3.9\% | 7,460 | 4.0\% | 7,090 | 4.4\% | -12\% | -7\% |
| Operating Expense | 4,497 | 2.7\% | 5,009 | 2.7\% | 4,335 | 2.7\% |  |  |
| Operating Margin | 2,086 | 1.2\% | 2,451 | 1.3\% | 2,755 | 1.7\% | -15\% | -24\% |
| Non-Operating Items | (318) | -0.2\% | (378) | -0.2\% | 175 | 0.1\% |  |  |
| Pre-Tax Income | 1,768 | 1.1\% | 2,073 | 1.1\% | 2,930 | 1.8\% | -15\% | -40\% |
| Income Tax | 380 | 0.2\% | 506 | 0.3\% | 718 | 0.4\% |  |  |
| Net Income | 1,388 | 0.8\% | 1,567 | 0.9\% | 2,212 | 1.4\% | -11\% | -37\% |
| Net Income to Parent | 1,356 |  | 1,362 |  | 1,901 |  | 0\% | -29\% |
| Net Income to Minority | 32 |  | 205 |  | 311 |  |  |  |
| EPS (NT\$) | 0.31 |  | 0.31 |  | 0.44 |  |  |  |

Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

## Non-Operating Income Breakdown

| NT\$ Million | 1Q13 | 4Q12 | 1Q12 |
| :--- | :---: | ---: | :---: |
| Interest Income, net | 14 | $(3)$ | 110 |
| Investment Gain (Loss), net | $(303)$ | $(445)$ | $(510)$ |
| Gain (Loss) on FX, net | $(239)$ | $(132)$ | 189 |
| Others | 210 | 202 | 386 |
| Total Non-Operating Gain (Loss) | $(318)$ | $\mathbf{( 3 7 8 )}$ | $\mathbf{1 7 5}$ |
|  |  |  |  |

Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

## Balance Sheet

| NT\$ Million |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 2013 |  |  | Dec 2012 |  |  | Mar 2012 |  |  |
| Cash and Cash Equivalents |  | 43,538 | 14\% |  | 44,236 | 14\% |  | 54,318 | 19\% |
| Account Receivable |  | 155,535 | 51\% |  | 160,827 | 52\% |  | 144,166 | 50\% |
| Inventories |  | 50,746 | 17\% |  | 51,707 | 17\% |  | 43,752 | 15\% |
| Investments |  | 29,367 | 10\% |  | 28,310 | 9\% |  | 25,032 | 9\% |
| Total Assets |  | 305,934 | 100\% |  | 311,916 | 100\% |  | 288,645 | 100\% |
| Accounts Payable |  | 132,927 | 43\% |  | 139,054 | 45\% |  | 133,489 | 46\% |
| Current Liabilities |  | 184,973 | 60\% |  | 195,000 | 63\% |  | 171,650 | 59\% |
| Total Liabilities |  | 187,236 | 61\% |  | 197,122 | 63\% |  | 172,759 | 60\% |
| Shareholders' Equity |  | 118,698 | 39\% |  | 114,793 | 37\% |  | 115,886 | 40\% |
| Book Value Per Share (NT\$) | \$ | 26.90 |  | \$ | 26.01 |  | \$ | 26.28 |  |

## 2012 Earning Distribution

|  | 2009 | 2010 | 2011 | 2012 |
| :---: | :---: | :---: | :---: | :---: |
| NT\$ |  |  |  |  |
| Cash Dividend | 2.4 | 2.7 | 1.4 | 1.0 |
| Stock Dividend | 0.2 | - | - | - |
| Total Dividends | 2.6 | 2.7 | 1.4 | 1.0 |
| Reported EPS (NT\$) | 4.91 | 5.38 | 2.53 | 1.47 |
| Total Dividend Payout (\%) | 53\% | 50\% | 55\% | 68\% |

## (e) COMPAL

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