



Compal Electronics, Inc.

3Q17 Consolidated Financial Results



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Safe Harbor Statement

Except for historical information contained herein, the matters set forth in this presentation are forward looking statements that are subject to risks and uncertainties that could cause actual results to differ materially. These forward looking statements are not based on historical facts but rather on management's expectations regarding future growth, results of operations, performance, future capital and other expenditures, competitive advantages, business prospects and opportunities. Statements in this presentation about our future plans and intentions, results, level of activities, performance, goals or achievements or other future events constitute forward looking statements. Wherever possible, words such as "anticipate", "believe", "expect", "may", "could", "will", "potential", "intend", "estimate", "should", "plan", "predict", or the negative or other variations of statements reflect management's current beliefs and assumptions and are based on the information currently available to our management.

Investors are cautioned not to place undue reliance on these forward looking statements, which are made as of the date of this presentation and we assume no obligation to update or revise any forward looking statements.

3Q17 Consolidated I/S

NT\$ Million

	3Q 2017		2Q 2017		3Q 2016		QoQ	YoY
Net Sales	231,609	100.0%	213,780	100.0%	197,887	100.0%	8%	17%
Gross Margin	7,940	3.4%	7,808	3.7%	8,693	4.4%	2%	-9%
Operating Exp- Normal	5,020	2.2%	4,418	2.1%	5,230	2.6%	14%	-4%
Operating Exp- Leshi bad-debt	-	-	2,498	1.2%	-	-		
Operating Margin	2,920	1.3%	892	0.4%	3,463	1.7%	227%	-16%
Non-Operating Items	58	0.0%	202	0.1%	-618	-0.3%		
Pre-Tax Income	2,978	1.3%	1,094	0.5%	2,845	1.4%	172%	5%
Income Tax	531	0.2%	677	0.3%	466	0.2%		
Net Income	2,447	1.1%	417	0.2%	2,379	1.2%	487%	3%
Net Income to Parent	2,324	1.0%	254	0.1%	2,180	1.1%	815%	7%
Net Income to Minority	123		163		199			
EPS (NT\$)	0.53		0.06		0.50			

Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

1-3Q17 Consolidated I/S

NT\$ Million

	1-3Q 2017		1-3Q 2016		YoY
Net Sales	632,816	100.0%	547,471	100.0%	16%
Gross Margin	23,573	3.7%	23,801	4.3%	-1%
Operating Exp- Normal	13,625	2.2%	15,146	2.8%	-10%
Operating Exp- Leshi bad-debt	3,186	0.5%	-	-	
Operating Margin	6,762	1.1%	8,655	1.6%	-22%
Non-Operating Items	-1,234	-0.2%	-588	-0.1%	
Pre-Tax Income	5,528	0.9%	8,067	1.5%	-31%
Income Tax	1,556	0.2%	1,885	0.3%	
Net Income	3,972	0.6%	6,182	1.1%	-36%
Net Income to Parent	3,652	0.6%	5,518	1.0%	-34%
Net Income to Minority	320		664		
EPS (NT\$)	0.84		1.27		

Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

Non-operating Breakdown

NT\$ Million	3Q 2017	2Q 2017	3Q 2016	1-3Q 2017	1-3Q 2016
Interest Income, net	-95	-106	-70	-247	-250
Investment Gain (Loss), net	141	364	150	491	542
Gain (Loss) on FX, net	-94	-167	-822	-1,900	-1,645
Others	106	111	124	422	765
Non-Operating Gain (Loss)	58	202	-618	-1,234	-588

Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

3Q17 Consolidated B/S

NT\$ Million

	3Q 2017		2Q 2017		3Q 2016	
Cash and Cash Equivalents	71,633	19%	67,237	21%	47,251	14%
Account Receivable	177,319	48%	154,958	48%	182,228	54%
Inventories	75,725	20%	54,251	17%	54,672	16%
Investments	20,236	5%	20,305	6%	21,737	6%
Total Assets	372,092	100%	323,333	100%	334,573	100%
Accounts Payable	160,590	43%	132,227	41%	126,996	38%
Current Liabilities	241,924	65%	192,705	60%	205,333	61%
Total Liabilities	264,610	71%	218,187	67%	226,746	68%
Shareholders' Equity	107,482	29%	105,146	33%	107,827	32%
BVPS - Parent (NT\$)	\$ 22.8		\$ 22.4		\$ 23.0	

Note: All figures in million of NT\$ except for book value per share; Financial data is IFRS adoption



Q & A

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