



Compal Electronics, Inc.

3Q20 Consolidated Financial Results



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Investors are cautioned not to place undue reliance on these forward looking statements, which are made as of the date of this presentation, and we assume no obligation to update or revise any forward looking statements.

3Q20 Income Statements

NT\$ Million	3Q 2020		2Q 2020		3Q 2019		QoQ	YoY
Net Sales	269,242	100.0%	263,654	100.0%	249,923	100.0%	2%	8%
Gross Margin	<u>8,993</u>	3.3%	<u>8,269</u>	3.1%	<u>8,063</u>	3.2%	9%	12%
Operating Exp	5,941	2.3%	5,887	2.2%	5,643	2.2%		
Operating Margin	<u>3,052</u>	1.0%	<u>2,382</u>	0.9%	<u>2,420</u>	1.0%	28%	26%
Non-Operating Items	160	0.0%	463	0.2%	87	0.0%		
Pre-Tax Income	<u>3,212</u>	1.0%	<u>2,845</u>	1.1%	<u>2,507</u>	1.0%	13%	28%
Income Tax	655	0.2%	659	0.2%	463	0.2%		
Net Income	<u>2,557</u>	0.8%	<u>2,186</u>	0.8%	<u>2,044</u>	0.8%		
Net Income to Parent	<u>2,188</u>	0.7%	<u>1,987</u>	0.7%	<u>1,800</u>	0.7%	10%	22%
Minority	369	0.1%	199	0.1%	244	0.1%		
EPS (NT\$)	<u>0.50</u>		<u>0.46</u>		<u>0.41</u>			

Note: All figures in million of NT\$ except for earnings per share; Financial data is IFRS adoption

1-3Q Income Statements

NT\$ Million	1-3Q 2020		1-3Q 2019		YoY
Net Sales	714,942	100.0%	712,919	100.0%	0%
Gross Margin	<u>23,208</u>	3.2%	<u>24,392</u>	3.4%	-5%
Operating Exp	16,869	2.3%	16,891	2.3%	
Operating Margin	<u>6,339</u>	0.9%	<u>7,501</u>	1.1%	-15%
Non-Operating Items	807	0.1%	-261	-0.1%	
Pre-Tax Income	<u>7,146</u>	1.0%	<u>7,240</u>	1.0%	-1%
Income Tax	1,631	0.2%	1,504	0.2%	
Net Income	5,515	0.8%	5,736	0.8%	
Net Income to Parent	<u>4,780</u>	0.7%	<u>4,942</u>	0.7%	-3%
Minority	735	0.1%	794	0.1%	
EPS (NT\$)	<u>1.10</u>		<u>1.13</u>		

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Non-Operating Breakdown

NT\$ Million	3Q 2020	2Q 2020	3Q 2019	1-3Q 2020	1-3Q 2019
Interest Income (Exp), net	67	187	-206	350	-847
Investment Gain (Loss), net	88	421	71	618	344
FX Gain (Loss) , net	-116	-211	133	-412	27
Others	121	66	89	251	215
<u>Non-Operating Gain (Loss)</u>	<u>160</u>	<u>463</u>	<u>87</u>	<u>807</u>	<u>-261</u>

3Q20 Balance Sheets

NT\$ Million	3Q 2020		2Q 2020		3Q 2019	
Cash and Cash Equivalents	85,506	20%	58,264	14%	55,444	13%
Account Receivable	192,794	44%	218,059	54%	204,756	49%
Inventories	104,674	24%	86,518	21%	111,060	27%
Current Assets	392,749	90%	368,502	90%	379,859	91%
Total Assets	434,317	100%	407,319	100%	417,690	100%
Accounts Payable	192,175	44%	167,403	41%	174,946	42%
Current Liabilities	308,622	71%	282,992	69%	291,629	70%
Total Liabilities	322,460	74%	297,284	73%	303,978	73%
Shareholders' Equity	111,856	26%	110,036	27%	113,712	27%
BVPS - Parent (NT\$)	\$ 23.4		\$ 23.0		\$ 24.0	
AR days	65		75		75	
Inventory days	37		31		42	
AP days	67		60		66	
CCC days	35		47		51	

Note: All figures in million of NT\$ except for book value per share; Financial data is IFRS adoption



Q & A

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