



# **Compal Electronics, Inc.**

## **3Q 2012 Financial Results**



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October 31, 2012



## **Safe Harbor**

This presentation contains forward-looking statements and is subject to significant risks and uncertainties.

Actual results may differ materially from those contained in the forward-looking statements.



## ***3Q 2012 Financial Results***

*- Consolidated -*



## 3Q12 Income Statement (Consolidated)

NT\$ Million

	3Q 2012		2Q 2012		3Q 2011		QoQ	YoY
Net Sales	173,033	100.0%	164,876	100.0%	172,808	100.0%	5%	0%
Gross Margin	7,409	4.3%	7,622	4.6%	8,669	5.0%	-3%	-15%
Operating Expense	5,162	3.0%	4,948	3.0%	4,740	2.7%		
Operating Margin	2,247	1.3%	2,674	1.6%	3,929	2.3%	-16%	-43%
Non-Operating Items	(19)	0.0%	(406)	-0.2%	(1,133)	-0.7%		
Pre-Tax Income	2,228	1.3%	2,268	1.4%	2,796	1.6%	-2%	-20%
Income Tax	492	0.3%	470	0.3%	630	0.4%		
Net Income	1,736	1.0%	1,798	1.1%	2,166	1.3%	-3%	-20%
Net Income to Parent	1,633		1,571		2,113		4%	-23%
Net Income to Minority	103		227		53			
EPS (NT\$)	0.37		0.36		0.49			

Note: 1. 3Q 2012 figures is unaudited

2. All figures in million of NT\$ except for earnings per share; Financial data is consolidated

# 1-3Q 2012 Income Statement (Consolidated)

NT\$ Million

	1-3Q 2012		1-3Q 2011		YoY
Net Sales	499,220	100.0%	520,248	100.0%	-4%
Gross Margin	22,432	4.5%	25,651	4.9%	-13%
Operating Expense	14,793	3.0%	14,276	2.7%	
Operating Margin	7,639	1.5%	11,375	2.2%	-33%
Non-Operating Items	(250)	-0.1%	(397)	-0.1%	
Pre-Tax Income	7,389	1.5%	10,978	2.1%	-33%
Income Tax	1,679	0.3%	2,231	0.4%	
Net Income	5,710	1.1%	8,747	1.7%	-35%
Net Income to Parent	5,073		8,890		-43%
Net Income to Minority	637		(143)		
EPS (NT\$)	1.16		2.04		

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## 3Q12 Non-Operating Income (Loss) (Consolidated)

NT\$ Million	3Q12	2Q12	3Q11	1-3Q12	1-3Q11
Interest Income, net	101	137	170	349	414
Investment Gain (Loss), net	(297)	(232)	(356)	(1,039)	(821)
Gain (Loss) on FX, net	(204)	(507)	(1,311)	(522)	(901)
Others	381	196	364	962	911
Total Non-Operating Gain (Loss)	(19)	(406)	(1,133)	(250)	(397)

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## 3Q12 Balance Sheet (Consolidated)

NT\$ Million

	Sep 2012		June 2012		Sep 2011	
Cash and Cash Equivalents	35,803	13%	43,452	15%	69,147	22%
Account Receivable	147,594	52%	144,612	51%	149,041	48%
Inventories	54,749	19%	50,080	18%	49,906	16%
Investments	24,660	9%	25,588	9%	21,659	7%
<b>Total Assets</b>	<b>286,283</b>	<b>100%</b>	<b>285,632</b>	<b>100%</b>	<b>311,675</b>	<b>100%</b>
Accounts Payable	139,450	49%	138,103	48%	140,400	45%
Current Liabilities	172,277	60%	172,741	60%	199,512	64%
<b>Total Liabilities</b>	<b>173,163</b>	<b>60%</b>	<b>173,593</b>	<b>61%</b>	<b>199,747</b>	<b>64%</b>
<b>Shareholders' Equity</b>	<b>113,121</b>	<b>40%</b>	<b>112,039</b>	<b>39%</b>	<b>111,928</b>	<b>36%</b>
Book Value Per Share (NT\$)	\$ 25.64		\$ 25.40		\$ 25.47	
Debt	15,747		11,816		39,777	
Net Cash	20,056		31,636		29,370	

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# Q & A

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